

**Borough of Little Ferry
Fair and Open Process
Request for Qualifications
Professional Services
January 1, 2018 – December 31, 2018**

The Borough of Little Ferry is seeking statements of qualifications for applicants for appointments to the following professional positions for 2018. Responses should address both the general criteria and mandatory minimum requirements. All responses will be treated as confidential until read aloud. Each Request for Qualifications should be enclosed in a sealed envelope which shall be designated "RFQ" and list the professional position being sought.

Responses must be sent to:
Office of the Borough Clerk
ATTN: Barbara Maldonado
Borough Clerk
215 -217 Liberty St.
Little Ferry, NJ 07643

All responses must be received no
later than 10:30 a.m. on Friday,
December 22, 2017.

All responses shall be opened and announced publicly immediately thereafter by the Borough Clerk. Responses will then be reviewed by the Governing Body and appointments will be announced at a public meeting. Unless otherwise noted, appointments shall be for the calendar year of 2018 and subject to the execution of a contract.

The selections of qualified respondents are not subject to public bidding or competitive contracting provisions of the Local Public Contracts Law, NJSa 40A:11-1 et. seq. The selection is, however, subject to the fair and open process authorized by the New Jersey Local Unit Pay-To-Play Law, NJSa 19:44A-20.4 et. seq. The Borough has structured a procurement process that seeks to obtain the desired results while establishing a competitive process to assure that each person and/or firm is provided an equal opportunity to submit a submission. All insurance requirements of the State of NJ are to be met. The Borough has sole discretion in determining if respondents insurance is acceptable. The Borough may request additional insurance coverage before award. Please include one copy of your proposed "contract" for professional services and one copy of the completed submission of RFQ requirements.

The Borough's objective in soliciting Qualification Statements is to enable it to select a Respondent that will provide high quality and cost-effective services for the citizens of Little Ferry. The Borough will consider Qualification Statements only from Respondents that, in its sole judgement, have demonstrated the capability and willingness to provide high quality services to the citizens of the Borough in the manner described in this RFQ. Those responding to the RFQ are required to comply with the provisions of NJSa 10:5-21 et seq. and NJAC 17:27-1 et seq. if applicable.

INSTRUCTIONS

The Borough is seeking proposals for the following professional positions. Respondent's submission must clearly demonstrate experience in the mandatory minimum requirements.

Ranking and Rating

The Borough, in part, will utilize a ranking and rating system (scoring) for review of respondent's proposal. This scoring system will not disqualify the Borough from exercising the right to select qualified contractors in their sole discretion, which shall be exercised in accordance with their sole judgment as to the public interest. The ranking and rating system will be scored upon the following:

- 35 points for knowledge of the Borough and knowledge and technical competence of requested work respective to the position respondent is applying for.
- 35 points for experience and reputation in the field.
- 20 points for costs.
- 10 points for other factors demonstrated to be in the best interest of the Borough.

MUNICIPAL ATTORNEY AND/OR TAX APPEAL ATTORNEY

GENERAL CRITERIA: The Borough of Little Ferry desires to appoint a municipal attorney who will be the chief, general legal officer of the Borough. Applicants should demonstrate knowledge of general New Jersey Municipal Law, Tax Appeal Law, including but not limited to: NJSA, NJAC, New Jersey redevelopment law and Public Contract Law. Any experience or knowledge of matters directly affecting the Borough of Little Ferry should be addressed.

The Municipal Attorney will be required to fill the following roles:

1. General Municipal Attorney handling all day-to-day questions and litigation
2. Rent Leveling Board Attorney
3. Labor Attorney
4. Tax Appeal Attorney (if selected)

MANDATORY MINIMUM REQUIREMENTS:

- Must be licensed to practice law in the State of New Jersey for a period of not less than ten (10) years preceding the proposed appointment.
- Must maintain a bona fide principal office in the State of New Jersey.
- Must have sufficient support staff available to provide all general legal services required by the Borough including, but not limited to, legal research, preparation of resolutions, preparation of ordinances, preparation of contracts and other legal documents.

SUBMISSION:

Municipal Attorney shall submit a proposal as follows:

- (i) Submission including Borough Attorney and Tax Appeals \$ _____
- (ii) Submission as Borough Attorney
- (iii) not including Tax Appeals \$ _____
- (iv) Tax Appeals only \$ _____

MUNICIPAL AUDITOR

GENERAL CRITERIA: The Borough of Little Ferry desires to appoint a firm of certified

public accountants to act as municipal auditors for the Borough. Applicant should demonstrate knowledge of municipal auditing laws and regulations and experience in providing advice to municipal entities on records compliance issues.

MANDATORY MINIMUM REQUIREMENTS:

- The firm must employ a minimum of five (5) certified public accountants.
- The firm must employ a minimum of five (5) registered municipal accountants licensed and qualified in that capacity for a minimum of five (5) years each prior to the appointment.
- Must have a minimum of ten (10) years' experience in providing auditing services to municipalities within the State of New Jersey.
- Must maintain a current principal office within the State of New Jersey.
- Must list all past (3 years) and present municipal clients.
- Submission of rate schedule

MUNICIPAL PLANNER

GENERAL CRITERIA: The Borough of Little Ferry desires to appoint a planner or planning firm to provide planning services as required by the Borough. Applicants should demonstrate knowledge and experience with respect to all aspects of planning services. Any experience or knowledge of matters that directly affect the Borough of Little Ferry should be addressed.

MANDATORY MINIMUM REQUIREMENTS:

- Must be a certified planner in the State of New Jersey.
- Must have a minimum of ten (10) years' experience in providing planning services to municipalities.
- Must maintain a principal office in the State of New Jersey.
- Must list all present and past (3 years) municipalities served. Please include experience in working with Federal funded programs such as CDBG, FHWA, etc.
- Submission of rate schedule.

BOND COUNSEL

GENERAL CRITERIA: The Borough of Little Ferry is requesting qualifications for Bond Counsel Services. Counsel will, on an "*as needed*" basis, be assigned and required to provide representation to the Borough as follows:

- On an as needed basis, prepare, draft and review opinions on any ordinances, statutes or other laws affecting the Borough's existing or proposed bonds, notes or related indebtedness.
- Preparation of bond ordinances,
- Preparation and review of public finance resolutions.
- Assist in reviews and updates of official statements associated with debt issuances.
- Attend bond or note bid openings and assist in analyzing bond or note bids to determine final award.
- Assist in relationship management with rating agencies.

- Provide advice on legal and financial matters to ensure the Borough's fiscal strength.
- Provide legal opinions on sale of bonds and notes.
- Attend meetings when requested.
- Provide as other legal services related to public finance and bond related matters.

MANDATORY MINIMUM REQUIREMENTS:

- Must be an Attorney in good standing of the bar of the State of New Jersey.
- Must have at least ten (10) years' experience practicing law.
- Must have at least five (5) years general experience in representing municipal, county and state agencies in public finance and bond matters. Contact information for the recipients of the similar bond counsel services must be provided. The Borough may obtain references from any of the parties listed.
- Must be responsive to telephone calls and inquiries.
- Submission of rate schedule.

MUNICIPAL ENGINEER

GENERAL CRITERIA: A firm must designate one (1) engineer to serve as Municipal Engineer. The designated engineer must be licensed as a professional engineer in the State of New Jersey for at least 15 years and have represented municipalities for at least ten (10) years. The individual engineer should be a certified municipal engineer. The engineer must be thoroughly familiar with the Municipal Land Use Law, rules & regulations of the New Jersey Sports and Exposition Authority (formerly New Jersey Meadowlands Commission) and municipally-operated wastewater collection systems and water and sewer utilities. The engineer must also be experienced in preparing bid specifications for various municipal construction projects and knowledge and experience in preparing and submitting grant applications. The firm and/or engineer must have sufficient support staff to provide all services required by the Borough of Little Ferry including, but not limited to, the preparation of all plans and documents necessary and incidental to the performance of the engineer's duties and responsibilities. Please include experience in working with Federal funded programs such as CDBG, FHWA, etc. and rate schedule.

SPECIAL PROJECTS/CAPITAL ENGINEER

Proposer must demonstrate extensive engineering experience in various public works projects, including but not limited to:

- New building development
- Parking facilities
- Roads, bridges, dams and berms
- Recreational facilities (as requested)
- Site development
- Various types of New Jersey permits
- Respondents are required to include an hourly rate structure of all individuals that may perform on a Borough project. The Special Projects/Capital Engineer will, *on an*

“as needed” basis, be assigned projects. Please include experience in working with Federal funded programs such as CDBG, FHWA, etc.

RISK MANAGER

Risk Management Consultant’s responsibilities as required in the Bylaws of the South Bergen Municipal Joint Insurance Fund and the Municipal Excess Liability Joint Insurance Fund. The Consultant shall:

- Assist the Municipality in identifying its insurable Property and Casualty exposures and to recommend professional methods to reduce, assume or transfer the risk or loss.
- Assist the Municipality in understanding the various coverage’s available from the JIF and the MEL.
- Review with the Municipality any additional coverage’s that the Consultant feels should be carried but are not available from the Fund and subject to the Municipality’s authorization.
- Assist the Municipality in the preparation of applications, statements of values, and similar documents requested by the Fund, it being understood that this Agreement does not include any appraisal work by the Consultant.
- Review Certificates of Insurance from contractors, vendors and professionals when requested by the Municipality.
- Review the Municipality’s assessment as prepared by the Fund and assist the Municipality in the preparation of its annual insurance budget.
- Review the loss and engineering reports and generally assist the safety committee in its loss containment objectives.
- Assist where needed in the settlement of claims, with the understanding that the scope of the Consultant’s involvement does not include the work normally done by a public adjuster.
- Perform any other risk management related services required by the Fund’s bylaws.

BOROUGH PROSECUTOR

Note: The Borough may also appoint an Alternate Prosecutor from respondents at an agreed upon rate.

The Prosecuting Attorney shall prosecute the criminal, quasi-criminal, disorderly person’s offenses, motor vehicle offenses and any other matters in which the Municipal Court of the Borough of Little Ferry has jurisdiction pursuant to law and rule of the Supreme Court. The Prosecutor shall receive such compensation for services as shall be fixed by the general Salary Ordinance.

MANDATORY MINIMUM REQUIREMENTS:

- Must be licensed to practice law in the State of New Jersey for a period of not less than five (5) years preceding the proposed appointment, and eligible to appear before all municipal, state and federal courts in New Jersey, as well as New Jersey administrative agencies and the Office of Administrative Law.

- Must have a minimum of five (5) years' experience in the representation of defendants in the municipal courts of the State of New Jersey.
- Must list past and present municipal or government authorities represented.
- Must maintain a bona fide principal office in the State of New Jersey.
- Must have sufficient support staff available to provide all legal services required by the Borough Municipal Court.

BOROUGH PUBLIC DEFENDER

Note: The Borough may also appoint an Alternate Public Defender from respondents at an agreed upon rate.

MANDATORY MINIMUM REQUIREMENTS:

- Must be licensed to practice law in the State of New Jersey for a period of not less than five (5) years preceding the proposed appointment, and eligible to appear before all municipal, state and federal courts in New Jersey, as well as New Jersey administrative agencies and the Office of Administrative Law.
- Must have a minimum of five (5) years' experience in the representation of defendants in the municipal courts of the State of New Jersey.
- Must list past and present municipalities represented.
- Must maintain a bona fide principal office in the State of New Jersey.
- Must have sufficient support staff available to provide all legal services required by the Borough Municipal Court.

MUNICIPAL ARCHITECT

A firm must designate one (1) architect to serve as Municipal Architect. The designated architect must be licensed as an architect in the State of New Jersey for at least 15 years, and have represented municipalities for at least ten (10) years. The architect must be thoroughly familiar with the Municipal Land Use Law, applicable building codes, and the rules & regulations of the New Jersey Sports and Exposition Authority (formerly New Jersey Meadowlands Commission). The architect must also be experienced in preparing bid specifications for various municipal construction projects and knowledge and experience in preparing and submitting grant applications. The firm and/or architect must have sufficient support staff to provide all services required by the Borough of Little Ferry including, but not limited to, the preparation of all plans and documents necessary and incidental to the performance of the architect's duties and responsibilities. Please include experience in working with Federal funded programs such as CDBG, FHWA, etc. and rate schedule.

ENERGY CONSULTANT

The Energy Consultant will provide, when requested, assistance in all matters related to energy. This includes but is not limited to, development and/or implementation of an Energy Master Plan, energy efficiency and conservation programs, rebates and other financing mechanisms or other activities related to energy. Please submit rate schedule.

The Consultant shall:

- Assist the Borough in drafting and/or implementing an Energy Master Plan.
- Assist the Borough in navigating any Federal and/or State energy rules or regulations, whether current or proposed.
- Provide detailed review and assessment of our client's facilities and operations in order to benchmark and evaluate its environmental, economic, and social performance.
- Identify opportunities for cost savings that should be implemented.
- Detailed energy auditing and facility evaluation; development of energy savings plans including baseline calculations and estimated energy savings associated with energy conservation measures (ECMs); rebate administration; preparation of request for proposals (RFPs) for ESCOs; financial, economic and technical analysis; proposal evaluation; contract negotiation support; project management and oversight; and measurement and verification (M&V) services.
- Support policy development, and related analysis, as needed.
- Provide construction administrative services for requested projects.
- Note: Please list experience with Federal projects, including HUD and Federal recovery programs (such as HUD CDBG-R).

FINANCIAL ADVISOR

The Borough of Little Ferry is seeking the services of an independent Financial Advisor to provide management advice on fiscal matters and to assist in the issuance of its debt.

The functions enumerated are not meant to be limiting. It is expected the Financial Advisor will do those things and provide advice appropriate to assure a successful financing and as otherwise requested by the Borough's CFO and/or Administrator:

- Review existing debt structure and assist in developing a debt financing plan.
- Develop detailed financing timetable.
- Coordinate the financing team.
- Assist in and/or review of the preliminary and final official statements.
- Presentation to bond rating agencies.
- Monitor market and provide analysis regarding timing, comparable sales and structure of debt issues.
- Provide updated debt service schedules.
- Create summary reports of debt issuances.
- Assist in and/or review and filing of 15c2-12 annual reports.
- Provide ongoing advice to management regarding financial and budgetary matters.

Please attach your fee schedule for providing the Scope of Services requested. Include a description and estimate of any out-of-pocket expenses related to this engagement. Please discuss any factors which you believe are relevant to the Borough's selection of your firm.